

**National Association of Health Underwriters**  
**HUPAC Administrative Fund**  
**As of March 31, 2019**

	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>Annual Budget</b>
<b>Income</b>			
<b>Member Contributions</b>	29,397	20,000	80,000
<b>Chapter Contributions</b>	2,750	3,000	65,000
<b>Sponsorships</b>	16,250	15,000	35,000
<b>Total Income</b>	48,397	38,000	180,000
<b>Expenses</b>			
<b>Administration</b> <i>Database, Staff, filings</i>	18,891	18,566	74,263
<b>Office Expense</b> <i>Printing, postage Teleconference, subscriptions</i>	5,966	6,250	9,921
<b>Banking Costs</b> <i>Bank drafts, credit card</i>	3,771	3,750	15,000
<b>Awards</b> <i>Pins, ribbons, plaques, banners</i>	4,435	4,000	4,000
<b>Capitol Conference</b> <i>Luncheon, travel, meetings reception, fundraiser, booth</i>	21,470	27,700	52,500
<b>Convention</b> <i>Travel, meetings, booth</i>	-	-	13,500
<b>Regional Travel</b>	-	-	16,500
<b>Total Expenses</b>	54,533	60,266	185,684
<b>Net Income</b>	(6,136)	(22,266)	(5,684)