

National Association of Health Underwriters
HUPAC Administrative Fund
As of September 30, 2019

	YTD Actual	YTD Budget	Annual Budget
Income			
Member Contributions	85,256	60,000	80,000
Chapter Contributions	58,737	65,000	65,000
Sponsorships	16,750	15,000	35,000
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Total Income	160,743	140,000	180,000
 Expenses			
Administration	59,648	55,697	74,263
<i>Database, Staff, filings</i>			
Office Expense	9,125	9,871	9,921
<i>Printing, postage</i>			
<i>Teleconference, subscriptions</i>			
Banking Costs	11,061	11,250	15,000
<i>Bank drafts, credit card</i>			
Awards	2,067	4,000	4,000
<i>Pins, ribbons, plaques, banners</i>			
Capitol Conference	59,757	52,500	52,500
<i>Luncheon, travel, meetings</i>			
<i>reception, fundraiser, booth</i>			
Convention	12,403	13,500	13,500
<i>Travel, meetings, booth</i>			
Regional Travel	7,332	16,500	16,500
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Total Expenses	161,393	163,318	185,684
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Net Income	(650)	(23,318)	(5,684)